

Regent Homes: leading luxury living in Sri Lanka

BY KALANI KUMARASINGHE

When it comes to real estate, location is of paramount importance. Regent Homes, has built on this strategy to see the successful completion of their luxury residential projects in Pelawatte, Nugegoda, Wattala, and Ja-Ela. Regent Homes Malabe is their newest venture shows equal promise in providing the customer with serenity and convenience, as well as beauty in the midst of urbanity, privacy, and comfort of living. Located in Colombo's fastest growing suburb, Malabe, this isolated and exclusive area is surrounded by lush nature, where clients may enjoy all of the advantages and conveniences of a city setting while also enjoying the peace and quiet of an affluent setting.

Regent Homes (Pvt) Ltd is one of the rare real estate firms which builds residences to the exact specifications of its clients. This was a crucial feature that the Sri Lankan housing business lacked. Customers have only had the option of selecting basic residences, which frequently fail to fulfill their demands and design preferences. Regent Homes, as one of

the country's premier real estate companies, has overcome this obstacle to provide this unique feature to its customers.

Four experts with diverse backgrounds in the corporate sector, including accounting, engineering, and marketing, got together in 2017 to start Regent Homes, filling a niche in the real estate market. Since then, the company has been able to meet the needs and wants of its customers by constructing their ideal homes in prime areas in the immediate suburbs of the capital city.

This client-centered approach to home construction allows the consumer to meet with the architect and choose everything from the tiles to the light fixtures and wall color. As a result, the client is able to participate actively in the house-building process. He'll be psychologically living there while also getting a taste of the process of creating his own home, which is a priceless sensation itself.

Constructing a unique home of your dreams

Regent Homes has managed to grab hold of most-sought after residential locations in the western province, close to the bustling Colombo city. The company has completed a number of housing projects with its in-house architect and staff of experienced engineers, with prices ranging from Rs. 10 million to Rs. 65 million. The company's competitive pricing of properties has given them an advantage stand out in the Sri

Lankan real estate market.

The process for a home buyer to customize his property is straightforward. A meeting with executives from Regent Homes, including experienced architects and engineering solution team, will be scheduled for the buyer. The buyer will be able to communicate his requirements with the team, which will then create a design and floor plan for the home. Regent Homes can accommodate a variety of family demands, including a tailored two-bedroom house for a couple or a home with additional bedrooms and space for a family with children. This is a feature that a traditional real estate developer doesn't provide, and it is another way in which Regent Homes stands out in the industry.

A housing project entails more than just planning and creating the structure. It also entails locating a suitable building team and procuring a piece of land with obligatory title checks. This is a time-consuming, demanding, and difficult endeavor. Regent Homes is a full-service turn-key supplier with a legal staff that conducts thorough investigations into the history of all land titles dating back approximately 50 years. The organization adheres to stringent deadlines and is committed to finishing all its projects to the best possible standards. It ensures to complete each house within the given timeframe.

Leading institutions offer convenient house loans

Regent Homes has worked with all of the country's top banks. When purchasing land, the business ensures that all property titles are cleared immediately with its partner banks in order for them to approve financial facilities to the clients. As a result, the customer is not required to visit any of the banks' legal departments. Instead, in a couple of days, he can acquire a house loan based on his earning ability.



The buyer's involvement in the construction phase

At various points during the construction of the house, the buyer is given the opportunity to participate. This one-of-a-kind feature offered by Regent Homes allows the user to customize the floor tiles, roofing materials, and sanitary ware for his own home. This allows the customer to participate in the entire process of building his home.

Another one-of-a-kind feature offered by the organization is the ability for the buyer to lay the foundation stone and main door frame of his home at his own auspicious time. Customers at Regent Homes can schedule these milestones according to their own religious views.

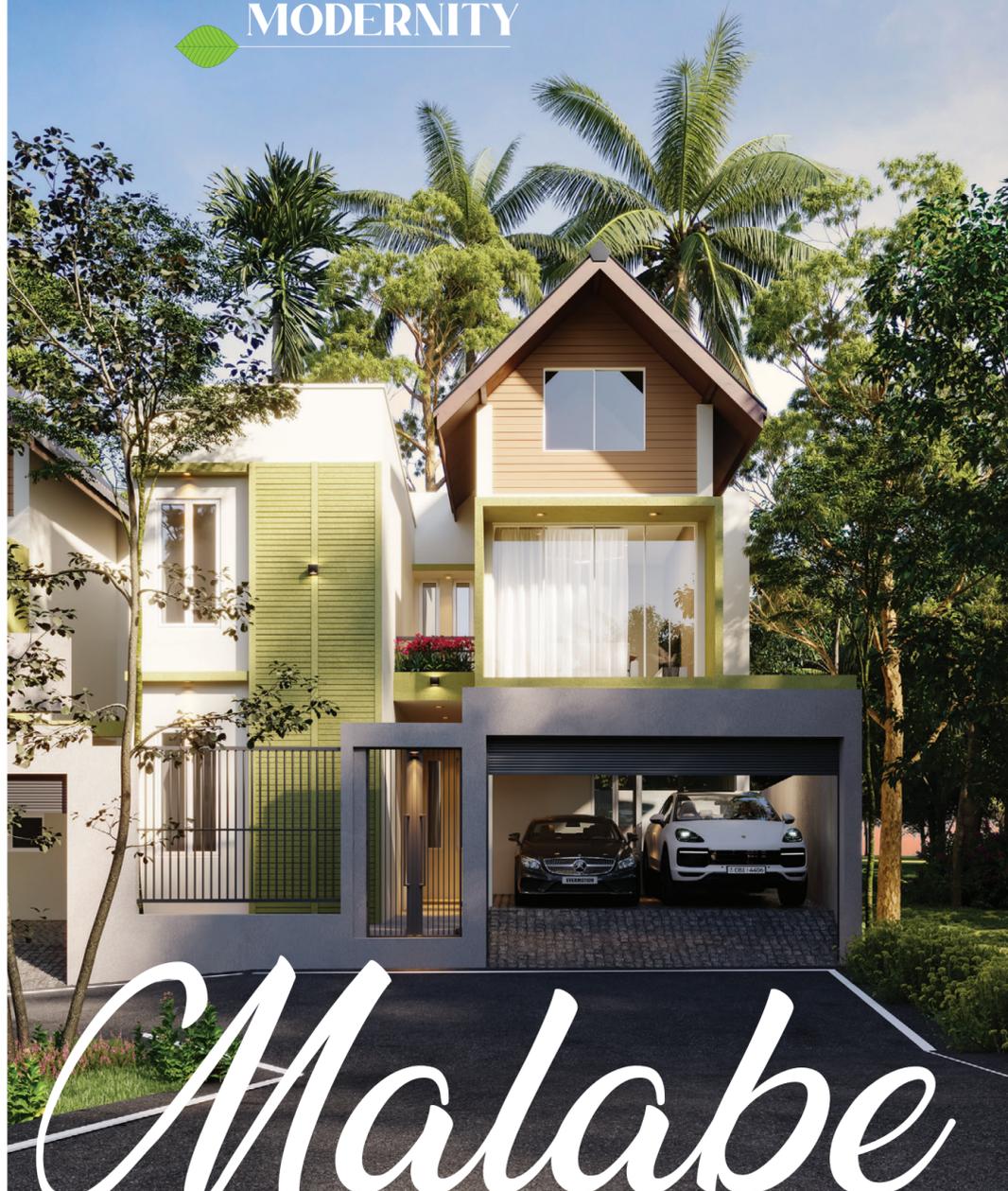
Regent Homes has worked on a variety of projects

Regent Homes is a well-known name in the country's real estate sector, and it has thus been able to secure lands for the construction of houses in highly residential locations in Colombo's immediate suburbs. Thus far,

the company has completed successful luxury housing developments in Pelawatte, Nugegoda, Wattala, and Ja-ela. Its most recent project, in Ja-ela, features 27 luxury designer homes. Aura Residencies in Ja-ela is a high-end property development featuring amenities such as a swimming pool and a gym for recreational purposes. Probably Aura Residencies is the only small luxury housing project that offers such additional facilities to the clients.

Regent Homes' housing projects have all been designed and built to high standards, and have attracted a lot of interest and demand from clients. Because of the great demand from customers and the trust they have placed in the company, over 80% of the total number of houses in Aura Residencies, Ja-ela have been sold out. To meet the increasing demand, the firm is currently launching its brand-new housing projects in excellent residential districts. With many state-of-the-art amenities built to modern high standards, Regent Homes continues to offer luxury residences to its growing clientele.

WHERE
NATURE
MEETS
MODERNITY



Malabe

**REGENT
HOMES**
Malabe

Regent Homes Malabe is a gated community comprising 6 architecturally designed homes. Each house is a custom built unique design, to suit each owners' needs and personality.

Experience the mark of true luxury for classy living.

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